



MEMORANDUM OF UNDERSTANDING

BETWEEN

Integral University, Lucknow  
and  
Safeducate Learning Pvt. Ltd., New Delhi

This Memorandum of Understanding (MoU) is entered as of January 31<sup>st</sup> 2019, between Integral University, Lucknow and Safeducate Learning Pvt. Ltd., New Delhi for "Center of Excellence in Supply Chain Management" to be established under industry academia collaboration.

The partners have entered this MoU because they:

RECOGNIZE the mutual interest in the fields of training and development and dissemination of knowledge, and also

RECOGNIZE the importance of supply chain management role in promoting industry collaboration and increased contribution to economic development, and also

RECOGNIZE the importance of the Industry Partner within its field of expertise.

This MoU will enable the parties to:

SET the ground for longer-term Academia-industry partnerships in the field of logistics & supply chain management

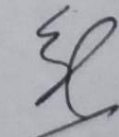
PROVIDE universities access to industrial environments for applied and problem-based learning

The parties hereby agree to establish collaboration according to terms and conditions set out in the articles following hereunder.

BACKGROUND

About Safeducate Learning Pvt. Ltd.

Safeducate Learning is a leading training, skilling and consulting organization and specializes in the domains of Supply Chain Management & Logistics, Retail, Manufacturing and Automotive. This unique profitable company was launched by Safexpress, India's leading Logistics management company, in 2007 and has been growing by leaps and bounds.

  
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Safeducate, celebrating its 10th year of excellence, has transformed the lives of more than 50000 people through various vocational and professional Certification courses & programs. The company has over 150 training & skilling centers at strategically located places in India and have carefully set up its centers closer to the areas wherein training & skilling needs are the highest. By using the latest technology, innovative tools and rich pool of experienced, qualified & certified trainers, and subject matter experts, Safeducate displays a unique ability to develop & transform the lives of its different types of learners through highly focused & industry relevant courses, programs and workshops.

### About Integral University

Integral University was established in 2004. The University is approved by the University Grants Commission under Sections 2(f) and 12B of the UGC Act, 1956, MCI, PCI, BCI, INC, CoA, NCTE, UPSMF, IAP & DEB. Member of AIU. Accredited by NAAC. It is recognized as a SCIENTIFIC AND INDUSTRIAL RESEARCH ORGANIZATION (SIRO) by the Dept. of Scientific and Industrial Research (DSIR), Ministry of Science & Technology, Govt. of India.

### SCOPE OF THE COLLABORATION

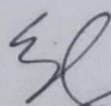
The general purpose of this MOU is to facilitate industry and research cooperation between the parties hereunder based upon the principles of mutual benefit and may include the following general cooperation areas;

- o Joint industry and Academia initiatives in learning associated with logistics & supply chain management
- o Exchange of visiting experts for the purpose of conducting learning sessions
- o Discussion for the exchange of facilities and equipment for collaborative or independent research based on the policies of both entities
- o Exchange scholarly information including research papers, indices to these, books and magazines on relevant subjects and potential joint projects where possible and appropriate

**COURSE CURRICULUM & DELIVERY PLAN:** To be developed subsequently and mutually.

### THE AGREEMENT

- o At Integral University this MOU will be administered by the *Head of the Department* of Commerce & Management, Integral University and *Mr. Surjeet Singh Kainth*, Head Institutional Alliance, Safeducate Learning Pvt. Ltd.
- o This MOU may also involve parties by mutual consent, which may be added later by written addendum to this MOU
- o The parties may enter into specific written agreements under authority of this MOU to clarify and define the nature, extent and terms of operation for the proposed collaborations, including intellectual property ownership and funding issues.
- o The Logos of the two parties may be used by either party wherever appropriate and in the interest of promoting this collaboration. The use of Logos shall be subject to guidelines of their owners for such use.
- o This MoU is entered in to for a period of 3 years from the date on which it is signed. It may be renewed on mutual consent.

  
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Integral University, Lucknow

- For the duration of this MoU, Integral University shall be the exclusive academic partner of Safeducate Learning Pvt. Ltd. for delivering specialized supply chain programs in and around Lucknow region.
- In case of termination / non-renewal of the MoU, it shall be the responsibility of both Parties to ensure that the students already enrolled shall continue and complete the programme as per provisions of this MoU, and for this purpose, the MoU shall be operative.
- Either Party shall be entitled to terminate this MoU in case of material breach by either Party of any of its obligations or representations and warranties under this MoU, which remains un-remedied for a period of 45 working days. Additionally, either Party may terminate the MoU by giving 60 days of notice if the performance is not found to be satisfactory.
- Disputes, if any, arising out of this MoU, shall be subject to Lucknow jurisdiction only.

#### GENERAL TERMS

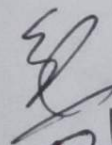
- This MOU is not intended to, and does not create any right, benefit, or trust responsibility, substantive or procedural, enforceable at law or equity, by either party, its officers, employees, or agents against the other party, its officers, employees, or agents
- Nothing in this MOU obligates either party to commit or transfer any funds, assets, or other resources in support of projects or activities between the parties unless expressly stated in this agreement

#### PROGRAM COST

- Programme lay out, fees and sharing of revenue shall be as mentioned in Annexure A.
- The programme fees (excluding caution money) for the Academic Session 2019-2020 shall be as below
  - BBA (Logistics & SCM) - Rs. 85,000.00 per annum
  - MBA (Logistics & SCM) - Rs. 1,75,000.00 per annum
  - However, the fees may be revised from year to year as per University's procedures
- The revenue collected by the University from students as fees for the two programs (excluding fees such as accommodation or any other fees paid for availing services from time to time) shall be shared between Integral University and Safeducate Learning Pvt. Ltd. in the ratio of 75:25 respectively.
- From the revenue collected, the University shall endeavor to pay the share of Safeducate within 30 working days of the last date of submission of fees by the students.
- Safeducate will provide 100% job assistance to qualifying candidates as per scheduled programme.
- A joint Industry recognized 'Certification' will be provided after the successful completion of the programme.

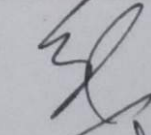
#### RESPONSIBILITIES

Safeducate Learning Pvt. Ltd.	Integral University, Lucknow
✓ Proper expectation mapping of the stakeholders of the intended course which	✓ Sharing of expectations with Safeducate, of self & the students, from

  
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<p>primarily includes Institute, the students and the industry to collect valuable inputs for course design</p> <ul style="list-style-type: none"> <li>✓ Planning &amp; Designing of Course structure &amp; Plan and get it approved from the stakeholders for further processing</li> <li>✓ Designing of Instructional material as per the University Guidelines</li> <li>✓ Appropriate selection &amp; designing of training methodology based on proper research &amp; study of the target audience and the course deliverables</li> <li>✓ Designing &amp; development of Assessment standards &amp; methodology for Learners</li> <li>✓ Design &amp; implement a system to monitor the progress of students vis-à-vis concepts learning, practical learning &amp; professional development (how)</li> <li>✓ Selection, Induction &amp; Assessment of Faculty as per Institutes guidelines</li> <li>✓ Practical exposure of the practices &amp; concepts through Industrial visits covering all modes, types &amp; functions of Logistics</li> <li>✓ Planning, Designing &amp; Organizing Internships for all students post completion of classroom training</li> <li>✓ On-field Project Guidance to all students</li> <li>✓ Proper Placement Assistance to successful students under the leadership of Institutional Placement Cell</li> <li>✓ Access to quality training infrastructure, IT Lab, Library and Conducive Learning Environment</li> </ul>	<p>the course</p> <ul style="list-style-type: none"> <li>✓ Share Course design guidelines with Safeducate for course development</li> <li>✓ Appropriate communication to the students to rationalize their expectations and align them with those of the Industry. Can be done jointly with Safeducate</li> <li>✓ Appropriate screening &amp; selection of students for enrolment. Behavioral &amp; cognitive eligibility criteria to be followed while screening &amp; selecting</li> <li>✓ 100% Collection of Course Fee &amp; other Chargeable as per University norms</li> <li>✓ Designing &amp; development of Assessment standards &amp; methodology for Learners</li> <li>✓ Design &amp; implement a system to monitor the progress of students vis-à-vis concepts learning, practical learning &amp; professional development (how)</li> <li>✓ Project guidance to all students in association with Safeducate Faculty</li> <li>✓ End-to-end planning, coordination &amp; execution of placement assistance drive to students in association with Safeducate</li> <li>✓ Planning, coordination &amp; Hosting of campus interviews at its premises</li> <li>✓ Provision of Classroom facility for conducting of classroom training by Safeducate</li> <li>✓ Accommodation to be arranged for visiting Safeducate Faculty/Trainer</li> </ul>
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<p align="center"><b>Integral University, Lucknow</b> Institute Partner</p> <p>Signed by : <i>Dr. Syed Nadeem Akhtar</i> (Director Planning &amp; Research)</p> <p>Signature</p> <p>Date</p> <p>Official Stamp</p>	<p align="center"><b>Safeducate Learning Pvt. Ltd., New Delhi</b> Industry Partner</p> <p>Signed By : <i>Mr. Surjeet Singh Kainth</i> (Head Institutional Alliance)</p> <p>Signature</p> <p>Date</p> <p>Official Stamp</p>
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 02/05/2020  
 Safeducate Learning Pvt. Ltd.